



# Salt Speak



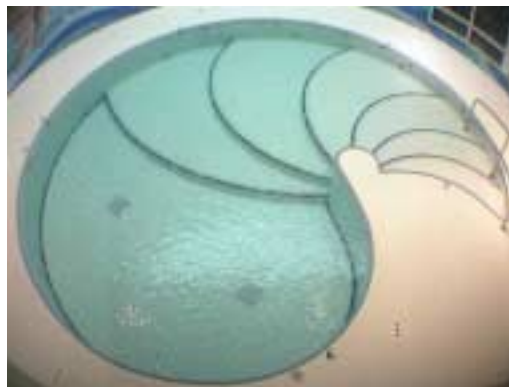
Good Samaritan Hospital, CTU, WA

Seattle Central  
Community College, WA

## City of Unalaska, AK

*"We've had the Clormatic® Salt Pure® system for almost 2 years and is unanimously considered the "City's Best Investment". Before this system, our facility was using Sodium Hypochlorite. Patrons would complain daily about the "chlorine smell" on their skin and in the air while they were swimming. But now, the responses are ones of "no irritation to the eyes", "no chlorine smell on the skin or hair", and "no respiratory effects while swimming". For these reasons, there has been a 58% increase in pool participation just in the first year of operation."*

Dawn Bargeron,



Good Samaritan Hospital Therapy Pool, WA  
Built with Salt Pure® in the last 1/4 of 2000.



Clormatic® and Acu-Trol  
Installation (Above)

**Other recent conversions**

- Grande Ronde Fitness Club, OR
- Holly Ridge Therapy Pool, WA
- American Family Fitness, Mechanicsville, VA
- Skagit Valley YMCA, WA
- Lakeshore Athletic Club, WA
- Grove Park Inn, NC

## Tacoma Center Family YMCA Tacoma, WA

*" There are many reasons for this choice, but two stand out: Firstly, the **saving of over \$10,000 annually for chemicals in one facility** alone; and secondly, the great response from users who couldn't say enough about the comfort of the water and the pool environment...I believe that implementing salt pure has provided a great benefit to our 36,000+ members and has proved to be **one of the best economical decisions ever made in our facility operations division**. Thank you for your above and beyond service and support! "*

Clint Scott, VP of Facilities & Community Development

## Timberhill Athletic Club, Corvallis, OR

*" If you try the salt system for pools and spas, you will never go back to regular chlorine! We have received glowing reports from our members who use the pools and spas. They comment on how **soft the water feels, that their eyes do not get red or sting, and that their skin does not break out.**"*

Gary Hensel, Maintenance

## Grande Ronde Fitness Club

*"I would like you to add my name to your growing list of satisfied customers. My staff can't believe how easy it is to operate and how efficiently the system maintains itself. What a joy not to have to mess with all those chemicals!"*

Wayne R. Simonis, Owner

If you have been "sitting on" an Evaluation Sheet—complete it and send it in !

TMI Salt Pure Corporation



The Alternative

P.O. Box 433  
Manchester WA 98353

Phone: (800) 818-8266  
Fax: (360) 871-6871  
Email: info@tmisaltpure.com



[www.tmisaltpure.com](http://www.tmisaltpure.com)

Now you can download tech info, RMA sheets, manuals and more from our website if you are a TMI customer.

Call us for the customer password to the technical section!

### Preventative Maintenance

Before you troubleshoot your Clromatic

Usually our customers become concerned about there being low or no chlorine present in the water. Check these first:

1. Is there a service indicator displayed on the Power Supply? If not, look for the problem in your water chemistry first.
2. Verify your salt level in the pool with an independent DS Meter
3. Check stabilizer level (if you have an outdoor pool)
4. Check for nitrates and phosphates

### Other Notes:

1. A dirty flow sensor will cause the unit to determine that there is no water flowing through the cell and will shut the unit down. Set a schedule to periodically clean your flow sensor (instructions in the owners manual).
2. A dirty cell makes it more difficult for the cell to produce CL and will wear the cell out prematurely. A dirty cell can also show up on the Service Indicator as a dying cell when all it needs is a cleaning. Bear in mind that the cell has a finite life.

If you wish to stop receiving "Salt Speak" mailings, contact Michele at (360) 871-3930.

Come and see us at the  
**IHRSA show**  
**Booth # 331**

## TECH SPEAK

### **NITRATES**

The last time you checked your pool it was in balance and clear as a bell. Now it's cloudy and looks like a back wood pond.

What could have done this? **NITRATES!!**

There are two nitrate compounds :- Nitrates and Nitrites, both can be a problem to pool operators. Nitrates are a source of food for any algae or spores of algae. Our personal experience is that it can overcome the Chlorine residual in the pool very quickly.

### How do nitrates get into the pool?

Fertilizer seems to be the main culprit. We have personally removed many potted plants from around pool areas. They look great, but can wreak havoc on your pool water. Ground water, especially in agricultural areas can get contaminated. Bird waste can contaminate the water, lawn clippings, and, of course, swimmers.

### What to do?

1. Test for nitrates quarterly
2. Reduce the risk of contamination by removing plants and watching fertilizer applications on your grounds; check fill water.

### If you have any contamination.

1. Firstly check your fill water
2. Best solution is to drain the pool !
3. Superchlorinate !

**My motto is an ounce of prevention is better than a pound of cure!**